

OFFICERS

Steven Martin
*President/
Association Delegate*

Peter Gollinger
*Vice President
Past President*

Brent Kelley
Secretary

Shawn Nesgis
Treasurer

Jerry Scott
Director Emeritus

Carl Valdez
Association Delegate



DIRECTORS

Joe Luckhurst
2nd Year Director

Sean Gosen
1st Year Director

Andy Dobbs
Vendor Director

Austin Cantalini
Vendor Director

Lynn Penoyer
*Retiree Director/
Mailing Coordinator*

Vacant
Social Director

San Francisco Bay Area Chapter
2021

E- Committee Meeting Agenda
Virtual Meeting
11:00AM – 12:00pm
Tuesday March 2, 2021

A. Call to Order

- Began at 11:17 AM
- Pledge of Allegiance.

Martin

B. Roll Call

1. Steve Martin - present
2. Peter Gollinger - present
3. Brent Kelley - present
4. Shawn Nesgis - present
5. Jerry Scott - absent
6. Carl Valdez - present
7. Joe Luckhurst - present
8. Sean Gosen - present
9. Andy Dobbs - present
10. Austin Cantalini - present
11. Lynn Penoyer - absent

Kelley

C. Approval of Previous Minutes

- Peter moves to approve minutes submitted from February. Sean seconds the minutes.
- All were in favor.
- Shawn has a question about start time from the end of the meeting last month. Was there a vote? No. But there was a discussion based on there currently not being a lunch involved that we should be able to conduct business within the hour to help people stay on schedule with the work duties.
 - Steven – is this a topic that needs voted on?

All

- Shawn – doesn't think so. Thinks the discussion will work for our needs.
- Steven – if this works for everyone then we are good to go.
- Carl – hasn't read by-laws but thinks it is up to the President. Length of meeting will depend on content and discussion of content. This was more of a conscious effort in scheduling based on current climate of the world.
- Shawn – has seen this in other places because of COVID. If it needs to go longer then it can and should.
- Peter – Keeps his schedule blocked off, just in case. Plus gives time for lunch.
- Carl – Just understand to keep this time flexible.
- Steven – some are working from home, some from work. Just trying to be mindful of everyone's involvement.
- **Jason sent** October but not Nov. or Dec. These need split up. Steven will take November and Sean will take December minutes and will have them to us by April meeting.

D. Standing Committee Reports

1. Membership

Gollinger

Members

Life Members: 65

Regular Members: 39

Vendor Members: 27

Total Members: 131

Distribution of membership list:

- One new member from Sunnyvale. Need to send out reminders as we get closer to renewal date.
- Steven – there are many options to consider when trying to get members. Some chapter numbers are very low. We need to get creative with this. What is the incentive for someone to be a member? Zoom is great but needs some work within itself.
- Carl has a pdf of the members list and tried to convert it to Excel but is not possible. Peter tried as well. Carl did convert the list to a Word file and was able to search for names and agencies but not a very good workable format. Have to do each entry one by one to enter into Excel.
- Steven – should we split up the list and have us begin to reach out to current members/past-members?
- Carl – 15 pages. Split up and give each one of us two pages and have them reach out to members on the page.
- Steven – might be better to target the list based on if someone knows the specific person.
- Peter – the list is 214 members to be divided.
- Carl – after removing life members, we are looking at 140 members. Would be better if it was editable.
- Brent – will take a look at the pdf and try to convert it. Will send results to Steven.
 - DJ Gruver: accidental pop-in. Might listen in for a few minutes and see what's going on.
 - He left at 11:44.

- 2. Vendors Report** **Dobbs/ Cantalini**
- Andy – not much from his end to report on.
- 3. Association Report** **Martin/Valdez**
- Was talking to Chris Demendz (sp) and is treasurer or secretary of Central Valley Chapter. Redwood Empire has 5 members. Ventura has no real board or members.
 - In speaking with Chris the question arose of how do we keep people engaged and connected. Chapters just aren't meeting as much right now. One idea Carl had is to make the general meetings (workshops), a meeting for the entire association. So every chapter would take a month and be the host. This is a way to keep us all connected. Let's not let COVID be a detriment, rather use it to our benefit and take advantage of the Zoom conference meetings that can be utilized to stay connected to other chapters. People don't want to see just the locals, rather a community or a group working together to be stronger during these trying times. Not sure how long this would take to implement, assuming others approve.
 - Shawn – Great idea but will take a lot of communication and effort from the other chapters.
 - Peter – Even if association doesn't buy in, this is a great idea to share with other chapters, to where we provide our information to the website for others to use.
 - Shawn – Great way to get our work out there so that others can join.
 - Shawn – Is the board doing anything about memberships?
 - Carl – Not exactly. It is more up to chapters. Memberships are what they are. But there aren't a lot of expenses this year which is good moving forward.
 - Peter – Do we need to pay the Board or not? Currently we have 66.
 - Carl – Yes; we need to pay for the current memberships we have. There is no looking down on chapters for low turnout, all things considered. Can we give out free memberships? Yes, but the chapter must pay the allotted amount (\$15) to the association.
 - Peter - Current vendor and agency members as of Dec. 31st is 59.
 - Shawn – asking Carl and Steven to reach out to the Board and ask them how they are handling payment to the Association. We can make a payment anytime, just want clarity.
 - Carl will reach out to the Association Board members and get some clarification.
- 4. Foundation Report** **Valdez**
- Will be meeting with Rick Raven soon about investments. We were aggressive when they first got in but with current uncertainty it was scaled back. Now wondering if we should be aggressive now that things are looking better.
 - Have \$187K in investments with \$25-40K in liquid cash. Total of about \$225K.
 - Chapters are looking for tangibles to invest in. Will provide a grant to education programs to supplement cost of developing classes without increasing tuition to the members. Amount is undetermined. Maybe \$1,500 / year.
- 5. Scholarships** **Valdez**
- No news. But will say the RE (?) committee needs to decide whether it is feasible to give out scholarships this June. Applications usually due April 30th but this will be re-evaluated. Not sure what scholarship funding looks like right now.
 - If we have golf tourney's then that is a great way to garner funding for scholarships.

- May have to review who receives monies.

6. ~~Golf Tournament Committee Report~~ ~~_____~~ ~~Dobbs/Martin~~

- This means that we are not aware of a current golf tournament that is going on the we can be a part of.

7. ~~Social Committee~~ ~~_____~~ ~~Vacant~~

- Nothing to report.

8. Treasurer's Report Nesgis

February:

Account totals:

<i>Basic Checking</i>	<i>\$11,140.53</i>
<i>Savings</i>	<i>\$11,204.19</i>
TOTAL	\$22,344.72

- Only interest was activity on savings account, (\$0.17) in February. Carl moves to approve, Brent Seconds. All Approve.

December:

Account totals:

<i>Basic Checking</i>	<i>\$11,548.74</i>
<i>Savings</i>	<i>\$11,203.84</i>
TOTAL	\$22,752.58

- Peter moves to approve December. Andy seconds. All approve.

January:

Account totals:

<i>Basic Checking</i>	<i>\$11,140.53</i>
<i>Savings</i>	<i>\$11,204.02</i>
TOTAL	\$22,344.55

- Carl moves to approve January. Brent seconds. All approve.

9. Technology Martin/Gollinger

- Peter – has no updates for technology.
- Did a training session with Cvent. Steven can now send emails through Cvent.
- Responsibility shouldn't be all on one person so Steven stepped up in case Peter isn't available.
- Carl – asking Steven if he has considered asking Sean and Austin to be part of the Technology portion of the committee. Austin does social media for Precision Concrete and Sean has been doing tech since he was young.
- Steven – will speak with them off-line and gather their thoughts on this idea. Will send out an invite to all of us in the next week or so and any and all are invited to join.

E. Old Business

- Chapter Logo
 - Any improvements or edits accomplished?
 - Peter - No but will make those edits and send out to the group before next meeting.
- Buyers Guide
 - Going to be quite the project. Not sure next steps. Lynn needs to be here to report. Will table until next meeting.
- Parking lot items
 - Workshop coupon for Vendors to distribute
 - Name Badges
 - Membership co-chair- Vacant
 - Social Director- Vacant

F. New Business

- Workshops: Update
 - PGE had the issue with file sharing from their devices/network.
 - We can look into using Teams platform. Might be confusing to some members.
 - With the issue PGE had, it seems like we should keep our options open for the diverse platforms that are available.
 - Steven will still try to get the 811 offered this month.
 - Both April and June workshops are still a go.

Any questions?

Headshaking to the left and right commenced.

Meeting adjourned at 12:34 PM